

Company Presentation Pareto Oil and Offshore Conference Oslo, 3 September 2009

Nils N. Trulsvik Chief Executive Officer





This presentation includes forward looking statements regarding InterOil Exploration & Production ASA, which are subject to various risks, uncertainties and other factors that could cause actual results to differ from the results anticipated in such forward looking statements. When used in this presentation, the words "anticipate", "estimate", "expect" and similar expressions, as they relate to the company and its management, are intended to identify forward looking statements. Such statements are included without any guarantee as to their future realization. Although InterOil believes that the expectations regarding the company reflecting such forward looking statements are based on reasonable assumptions, there is no guarantee that such projections will be fulfilled, and Interoil will accept no liability for any such information or statements.

#### AGENDA



- 1. InterOil In Brief
- 2. Financial Data
- 3. Operational Development & Plans 2009
  - > Peru
  - Colombia
  - > Angola
  - Ghana
- 4. 2009 Outlook
- 5. Q&As

High-growth international independent exploration and production oil company - listed on the Oslo Stock Exchange - with a strategic focus on Latin America and West Africa



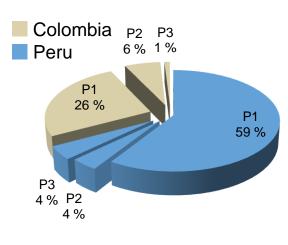


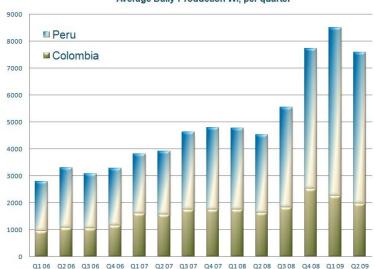
#### **KEY FACTS**

- Listed on the Oslo Stock Exchange: IOX
- Market Capitalisation
   USD 40 Million
- Total Shares outstanding
   21.8 Million
- Sales 2008
   USD 115 Million
- Capital Investments 2008 USD 57 Million
- Outstanding debt
   USD 150 Million
- Founded in 2005

# **INTEROIL IN BRIEF**

Peru	Colombia	Group
5'609	1'962	7'571
12.4	5.4	17.8
13.2	6.7	19.9
14.1	6.9	21.0
16.5	2.0	18.5
	5'609 12.4 13.2 14.1	5'609     1'962       12.4     5.4       13.2     6.7       14.1     6.9





Average Daily Production WI, per quarter



#### HIGHLIGHTS

- Drilling of more than 50 wells in Peru and 20 in Colombia since 2006
- All wells, except four, encountered oil
- More than doubled the production in Peru and Colombia since 2005
- Revenue increased by 66% in 2008 compared to 2007



1) Average production Q2 '09

2) Certified by independent Reservoir Consultant, Gaffney, Cline & Associates 31. December 2008, WI before Royalty in Peru and WI after Royalty in Colombia







Mai 2009







20 km

<ul> <li>START</li> <li>Acquisition</li> <li>producing assets</li> <li>in Peru &amp;</li> <li>Colombia</li> <li>September 2005</li> </ul>	<ul><li><sup>2</sup> LISTING Oslo Stock Exchange</li><li>July 2006</li></ul>	3 ACQUISITION Proseis AG Switzerland August 2006	<ul> <li>SIGNING Blocks 5 &amp; 6 offshore Angola</li> <li>November 2006</li> </ul>	<b>5</b> SIGNING Farm-out with Tullow Oil, Ghana March 2007
	17			
2005 2006	$\rangle$ 2	007	2008	>2009
Cabinda North	7 SIGNING Altair Block Colombia		9 PRODUCTION 10'000 BOPD reached	<b>10</b> SALES Farm-out of 10% Cabinda North

January 2009

Nov 2008

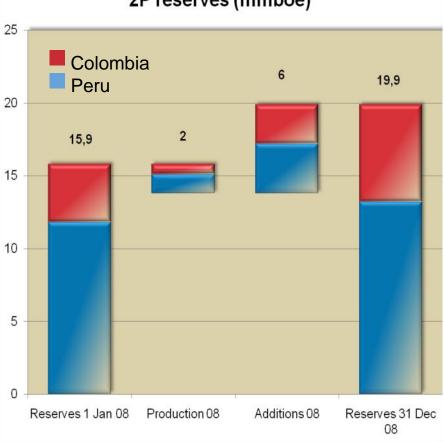
**March 2008** 

January 2008

6



- 2P reserves of 19.9 million barrels as per 31 December 2008
- 2P reserves increased by 25% since last year
- Reserve replacement ratio of 300% for 2P reserves
- Substantial investments in 2008 provided new discoveries and increased production capacity
- Significant reserve additions of approximately 11 million barrels will be added by a license extension in Peru



# 2P reserves (mmboe)

#### **KEY FINANCIAL FIGURES**

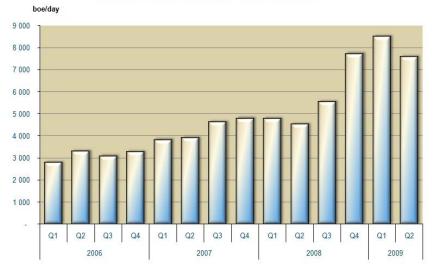


Figures in USD millions	Q2 2009	Q2 2008	H1 2009	FY 2008	FY 2007
Production, before royalties (bbls)	688'911	405'023	1'453'851	2'053'778	1'525'176
Production, net of royalties (bbls)	444'285	257'325	976'210	1'318'487	999'352
Sales (bbls)	419'495	246'263	934'719	1'331'330	1'008'996
Operating Revenues	24.3	29.6	45.7	115.1	69.4
Cost of goods sold	12.9	9.4	24.4	41.7	30.0
Administration expense	4.8	6.7	10.0	24.1	18.7
EBITDA	18.0	4.2	27.5	67.3	-0.1
EBITDA excl. unrealized derivate effect, exploration, sale of asset etc	14.2	16.5	26.8	67.2	39.1
Finance income (expense) (incl. Currency gain/loss)	(6.5)	(3.7)	(9.0)	(11.0)	(18.0)
Profit (Loss) before tax	4.5	(4.6)	3.7	31.7	(35.3)
Investments / Capitalized Expenditures	-	6.8	7.5	56.8	50.1











- On June 15, 2009, InterOil entered into a stand-still agreement with major bondholders representing >2/3rds of the USD 115 million bond
- On August 13, 2009, InterOil engaged Macquarie Capital Advisors and Macquarie Tristone as financial advisors to review strategic options that include financial restructuring and/or asset divestiture
- Objective: Repay the above bond loan





ASSETS IN SOUTH AMERICA WEST AFRICA

#### LATIN AMERICAN ASSETS

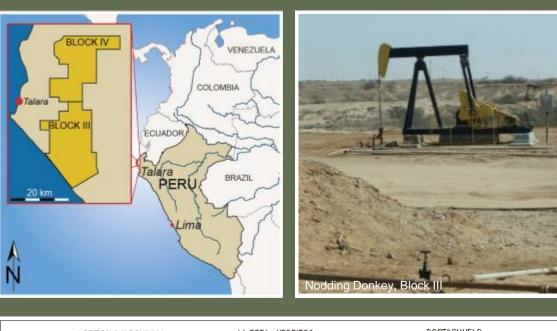


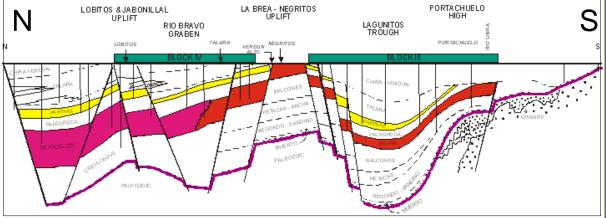


#### **PERU – FACTS – ONSHORE**



Current Production WI	4'800 b/d
Reserves P2	13.2 Mmboe
Investments 2009	11 MMUSD
Drilling 2009	3 Wells
Cost per well	~0.5 -1.8 MMUSD
Corporate Tax	30%
Royalty*	44%
Working Interest	100%
Licences	Block III and IV
Surface	660 km <sup>2</sup>
Operator	InterOil
Producing wells	~350
Staff	160
Netback per barrel**	USD 23
Transportation	Pipeline
API	29° – 42°
Reservoir depth	1'500 – 4'500 ft

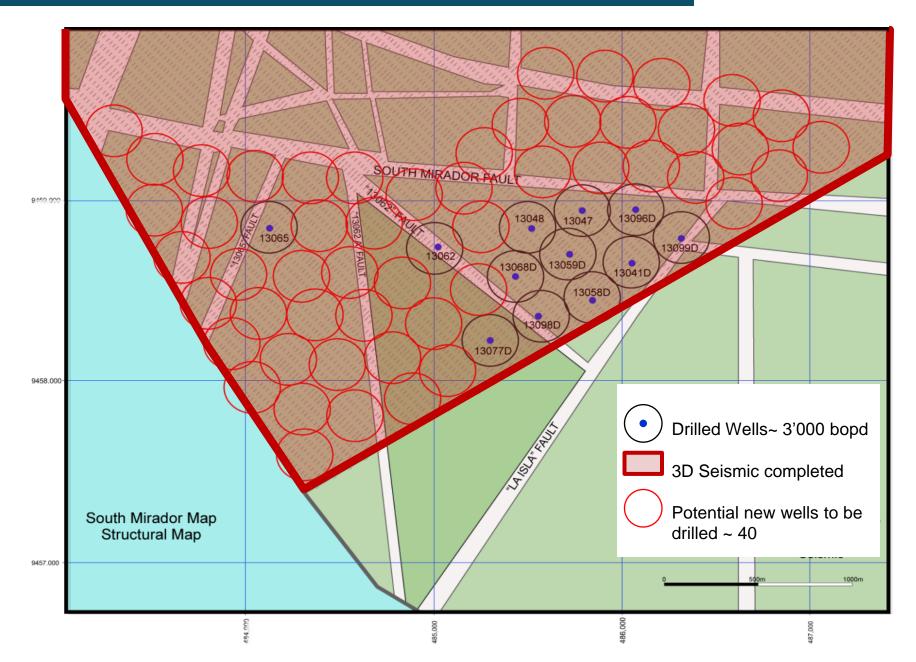




\*Average royalty Q42 2009. Royalty is depending on oil price, sliding scale \*\*2009 average excluding depletion

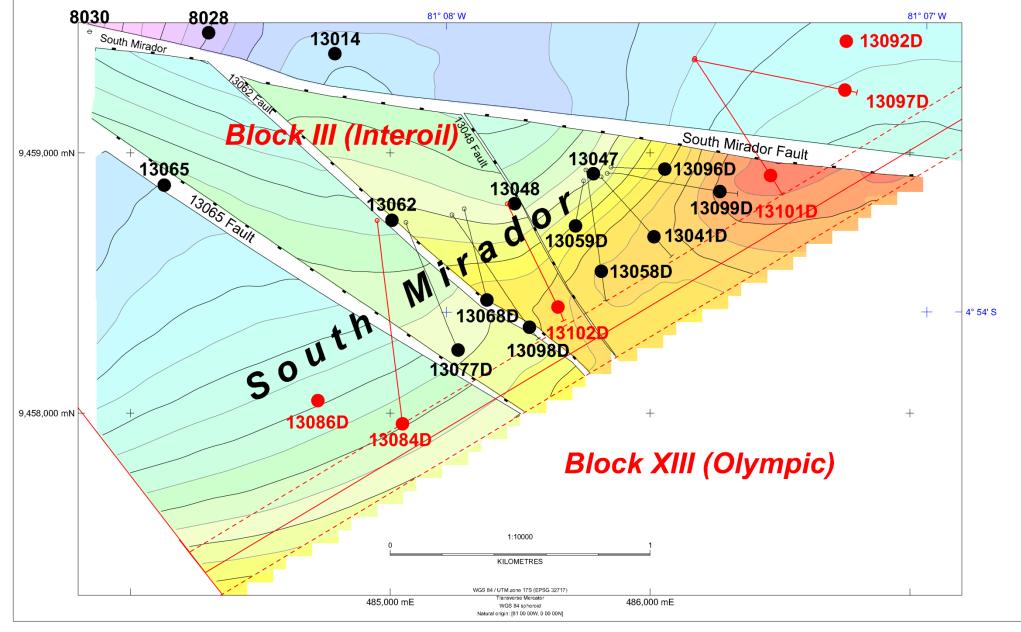
#### MIRADOR POTENTIAL DEVELOPMENT PLAN



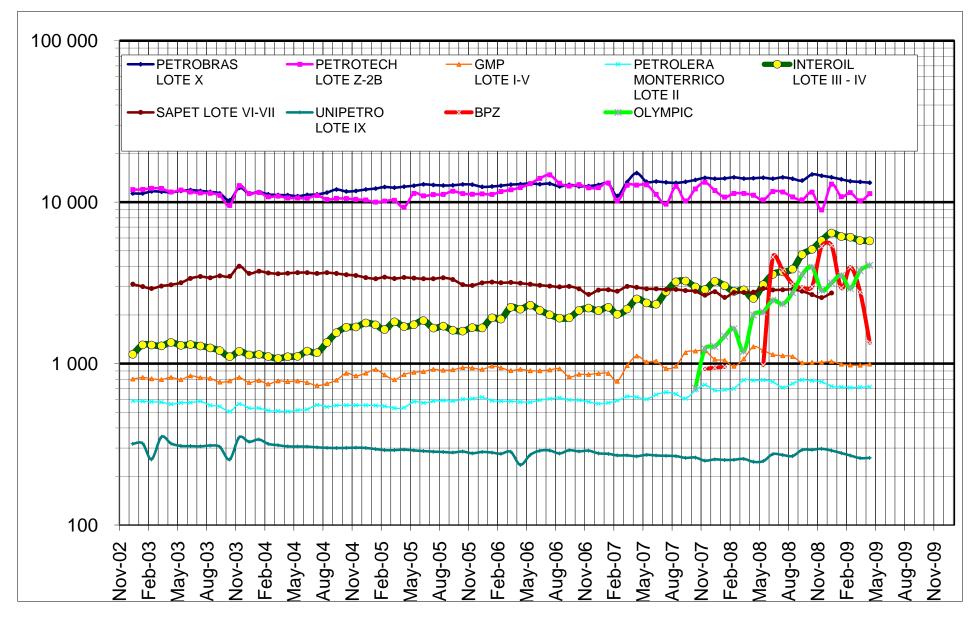


#### STRUCTURAL DEPTH MAP BASE





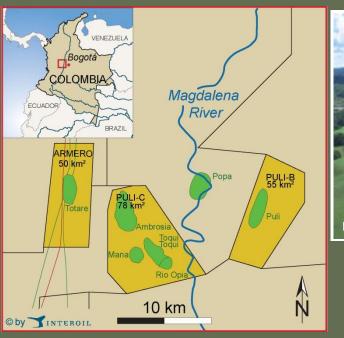




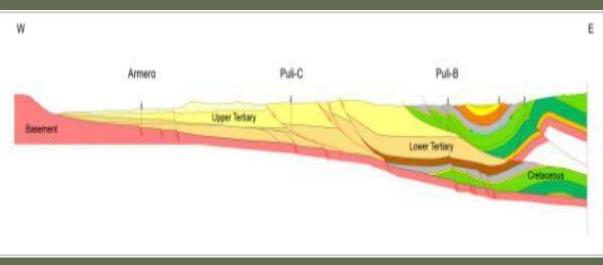
#### **COLOMBIA – FACTS – ONSHORE**



Current Production WI	1'900 b/d
Reserves P2	6.7 Mmboe
Investments 2009	13 MMUSD
Drilling 2009	5 Wells
Cost per well	0.5 ~ 1.8 MMUSD
Corporate Tax	33%
Royalty* average 2008	13.1%
Working Interest*	50-100%
Licences	4 blocks
Surface	260 km <sup>2</sup>
Operator	InterOil
Producing wells	50
Staff	110
Netback**	USD 22
Transportation	Trucks
API	27°-34°
Depth	1'200 – 5'000 ft



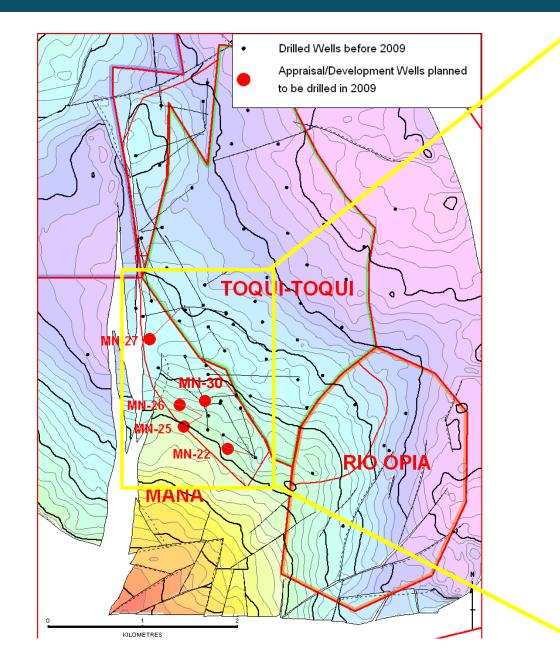


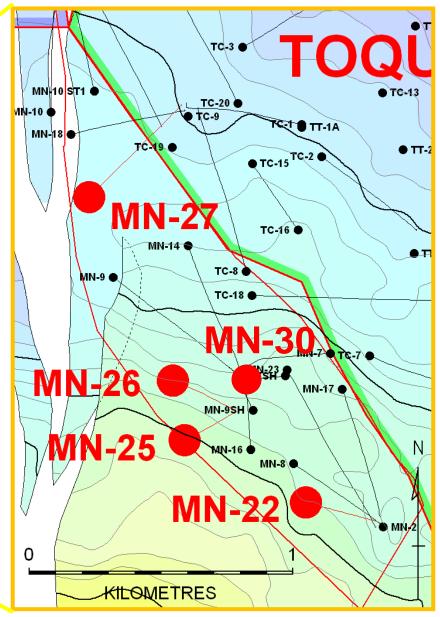


\* Depending on licence area \*\*2009 average excluding depletion

#### **DEVELOPMENT PROGRAM 2009**

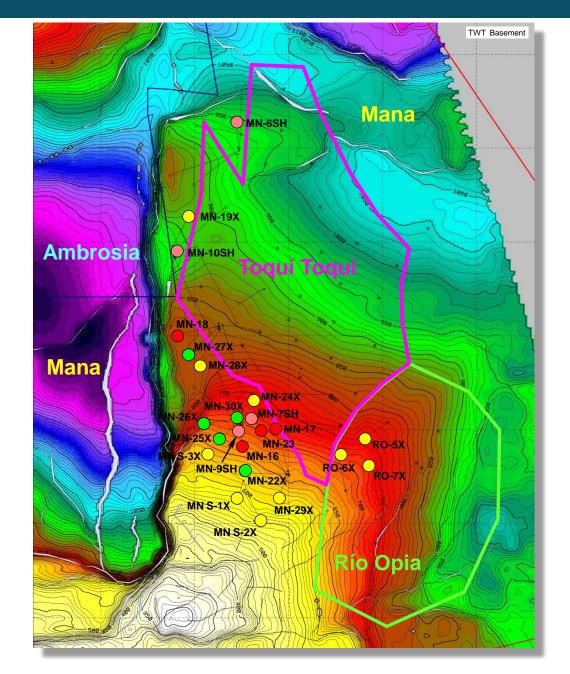






#### MANA – RÍO OPIA APPRAISAL & DEVELOPMENT

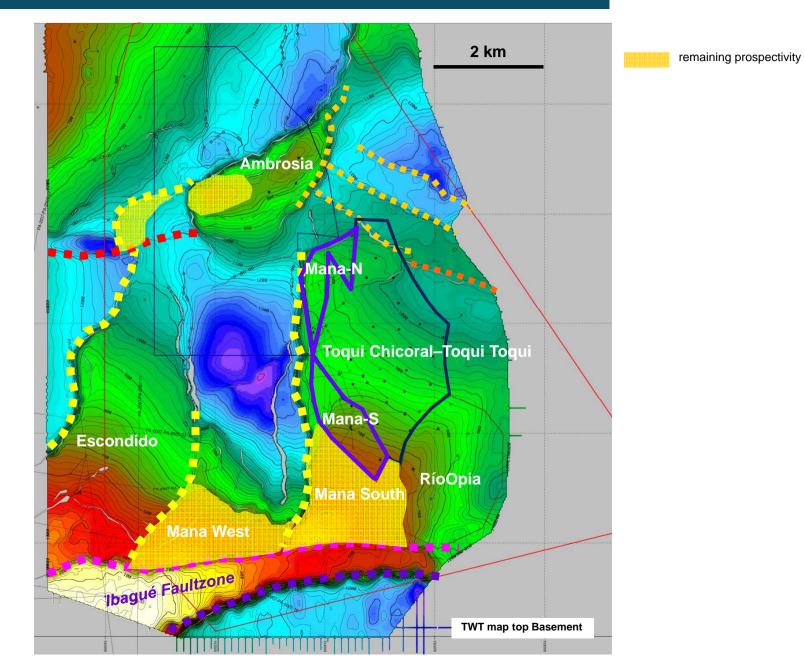




- Shallow wells drilled in 2008 (4)
- Deep wells drilled in 2008 (4)
- Deep wells planned (10)
- Currently selected for 2009 (5)

# **PULIC – EXPLORATION POTENTIAL**

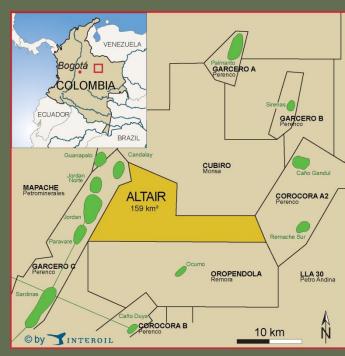




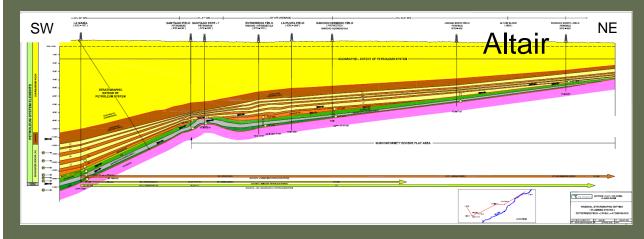
#### ALTAIR EXPLORATION LICENSE IN LANOS BASIN



Exploration	<b>Block Altair</b>
Prospective Resources	~ 27 MMb
1st Investment Phase starts Nov. 08	18 Months 3D Seismic 1 well
Cost per well	4 MMUSD
Corporate Tax	33%
Royalty	8.5%
Working Interest	100%
Surface	159 km <sup>2</sup>
Operator	InterOil



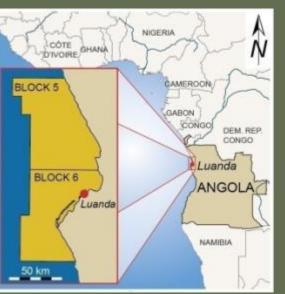


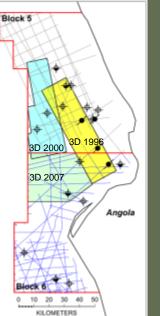


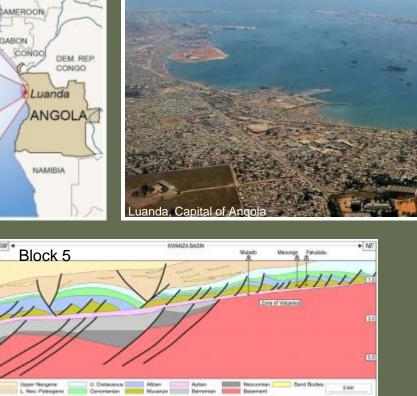
#### **ANGOLA - FACTS 2008 - OFFSHORE**

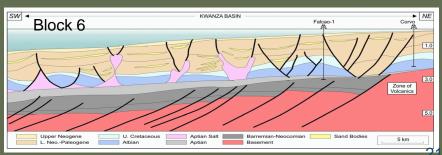


Exploration	Block 5	Block 6
Prospective Resources*	~ 450 MMb	~ 600 MMb
Contingent Resources*	~ 27 MMb	~ 16 MMb
Investments 1st Phase, 4 Years (InterOil's share)	27 MMUSD	23 MMUSD
Drilling 2009/2010	2 wells	2 wells
Cost per well	~40 MMUSD	~40 MMUSD
Water depth wells	~100m	~100m
Existing Wells	12	8
Wells with hydrocarbons	10	6
Working Interest	40%	20%
Surface	5'708 km2	4'930 km2
Operator	Vaalco	Petrobras
Partner *risked estimate	Sonangol	Sonangol Initial Oil Falcon Oil









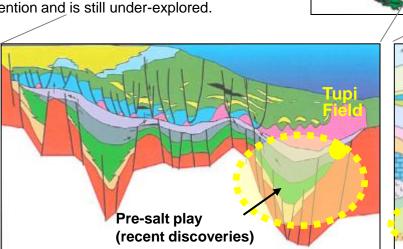
# PRE-SALT PLAY: POTENTIAL IN BLOCKS 5 & 6 ANGOLA



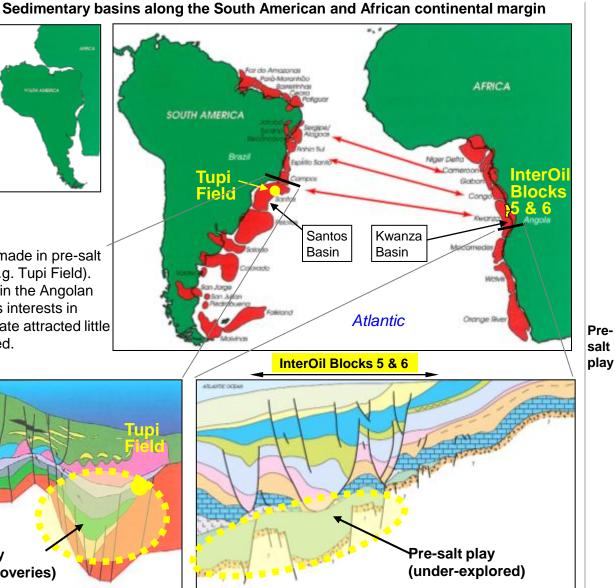
Some 200 million years ago, South America started to drift away from Africa and sedimentary basins formed between the two continents.

The prospective offshore basins on either side of the Atlantic were originally located next to each other. This is expressed by almost identical geology and petroleum systems.

Big oil discoveries were recently made in pre-salt sediments of the Santos Basin (e.g. Tupi Field). The equivalent hydrocarbon play in the Angolan Kwanza Basin, where InterOil has interests in Offshore Blocks 5 and 6, has to date attracted little attention and is still under-explored.



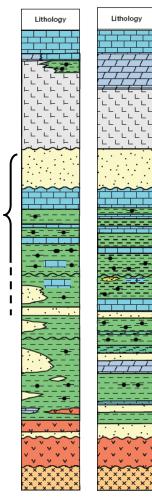
**Cross section through Campos/Santos Basin** (offshore Brazil)



**Cross section through Kwanza Basin** (offshore Angola)

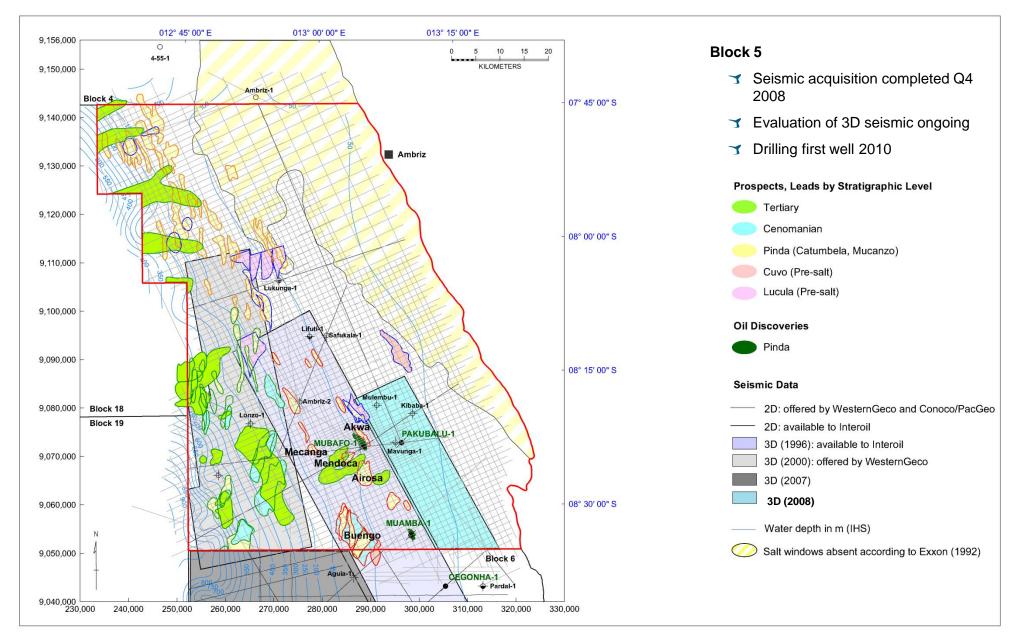
Stratigraphy:

Offshore Offshore Southern Kwanza Brazil Basin



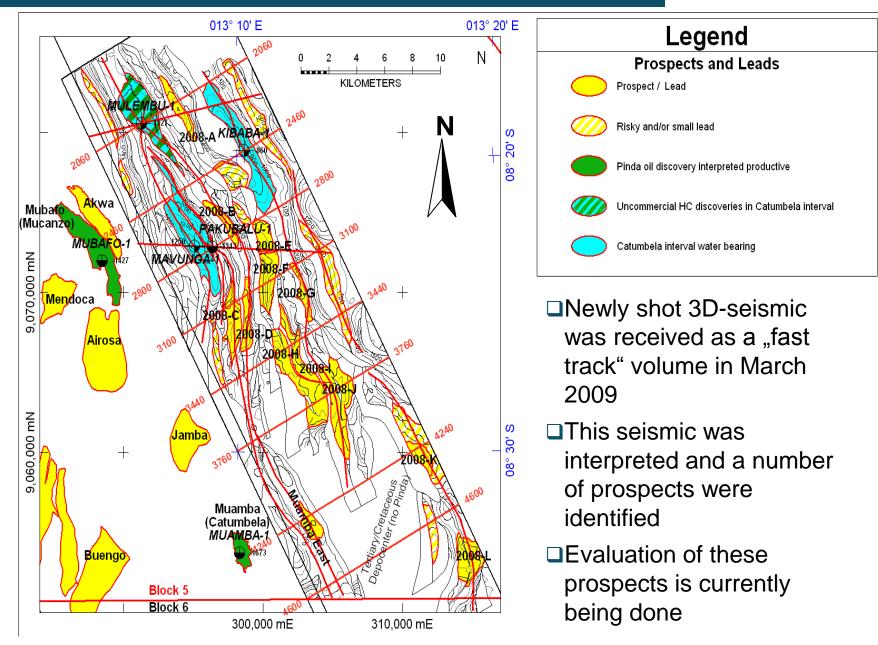
#### ANGOLA BLOCK 5 - LEAD & PROSPECT MAP





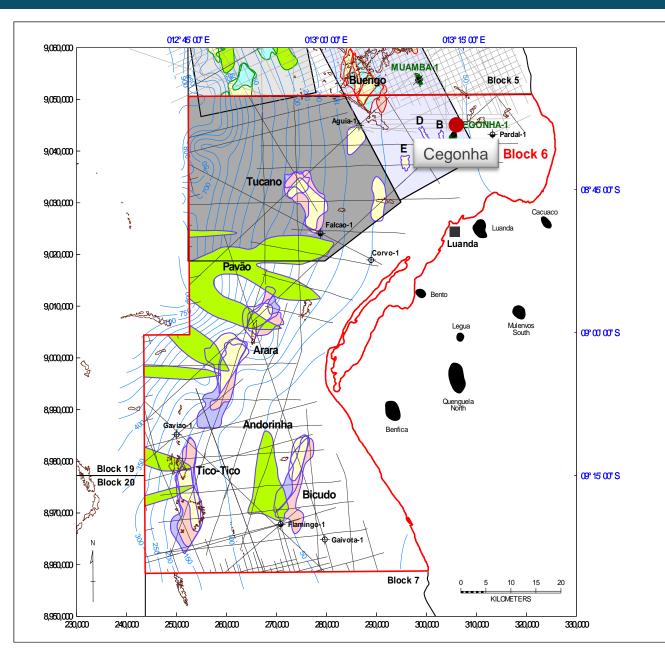
#### ANGOLA BLOCK 5 – 2008 3D – CATUMBELA DEPTH MAP





#### ANGOLA BLOCK 6 - LEAD & PROSPECT MAP





#### Block 6



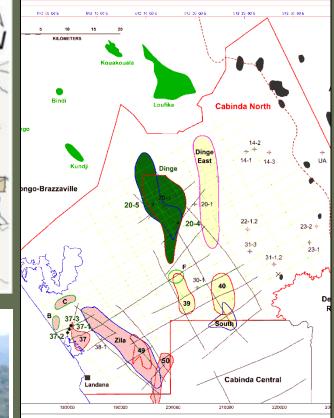
#### ANGOLA – CABINDA NORTH - ONSHORE



Exploration	Cabinda North
Prospective Resources*	~ 300 MMb
Contingent Resources*	~ 53 MMb
Acquisition cost	33 MMUSD
Drilling 2010	3 Wells
Working Interest	11%
Surface	2'400 km <sup>2</sup>
Operator	Sonangol 20%
Partners	ENI, Petropars, Teikoku,Soco, ACR
Existing Wells	14
Wells with hydrocarbons	5
Work obligations	1'200 km 2D seismic
initial 3 years	5 exploration wells
	estimated net cost USD 24 Million



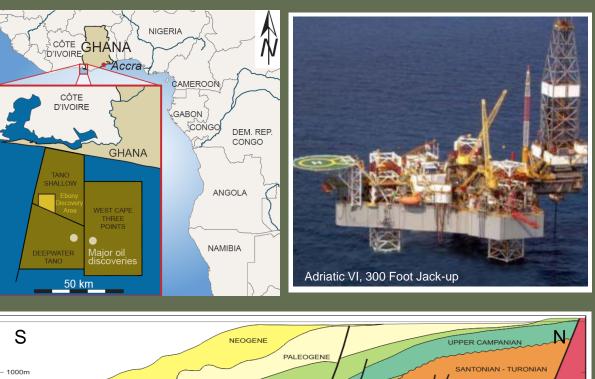
Jungle of Cabinda

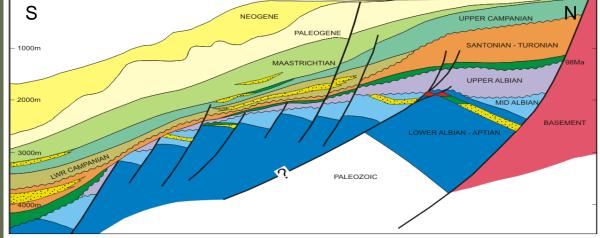


#### **GHANA – TANO SHALLOW - OFFSHORE**



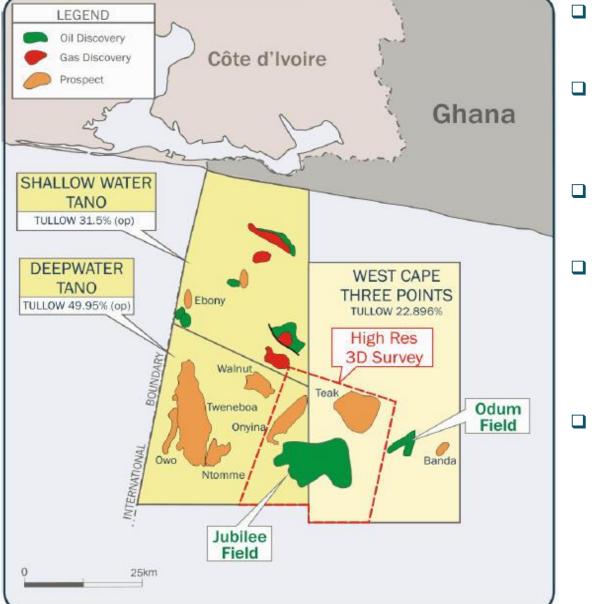
Exploration	Tano Shallow
Prospective Resources*	~ 50 Mmboe
Contingent Resources*	~ 25 Mmboe ~ 100 bcf
Investments 2009	2 MUSD
Drilling Q4 2008	1 Well
Working Interest	31.5%
Surface	60 km2
Operator	Tullow 31.5%
Partners	Thani Ghana 22.5%, Sabre Oil 4.5%, GNPC 10% (carried)
Existing Wells	15
Wells with hydrocarbons	13





#### TANO SHALLOW – EBONY-1 DISCOVERY

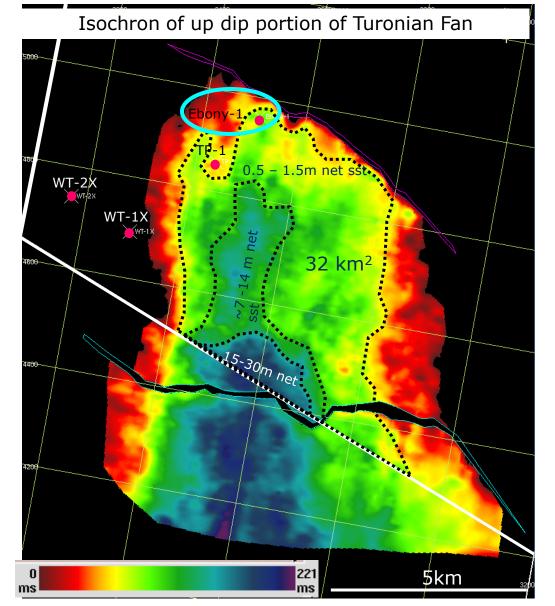




- Ebony-1 is the second commitment well in this licence
- The Ebony-1 exploration well intersected two hydrocarbon bearing intervals in Late Cretaceous turbidite sands
- Ebony-1 reached a total depth of 2,640 metres in 86 metres of water
- Successful logging and sampling operations have confirmed a four metre oil bearing interval at 2,053 metres and a two metre high-pressure gas-condensate interval at 2,570 metres
- Ebony-1 has been declared as hydrocarbon <u>discovery</u> well

# **EBONY-1 FUTURE APPRAISAL WORK**





- Log and sample data from the highpressure gas-condensate sands and regional seismic interpretation shows the sand belong to a Turonian Fan system and there may be a large hydrocarbon column present, extending down-flank within that fan system
- Other possible interpretations for the highpressure cannot be excluded at this stage, and this is subject to ongoing evaluation
- Preliminary GIIP figures may range from 30 to 270 Bscf (P90 & P10) with a mean at 120 Bscf
- Additional technical G&G work (e.g. seismic inversion studies, etc) are carried out in order to refine the possible discovered volumes and to decide whether the Ebony-1 discovery warrants appraisal

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- Production guidance 2009:
  - Colombia: 2'100 boe/day
  - > Peru:

2'100 boe/day 5'900 boe/day

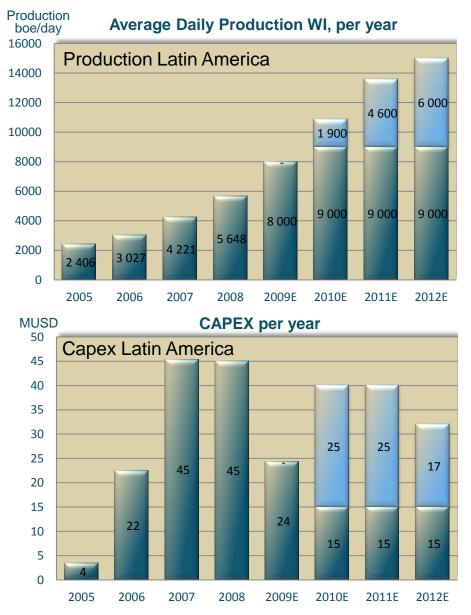
8'000 boe/day

- Current drilling plan 2009
  - Colombia: 5 production wells in Mana
    - Production estimate of 200 boe/day per well
  - Peru: 3 production wells in Mirador area of Block III
    - Production estimate of 400 boe/day per well
    - Additional wells in Peru pending general industry outlook
    - Dual completion of several wells in the Mirador area
  - Planned drilling of one exploration offshore well in Block 6 Angola in Q4 2009
- Ongoing rationalization of West African operations is expected to reduce InterOil's capex commitments
  - InterOil expects to fund investments in West Africa through ongoing rationalization

## UPDATE ON PRODUCTION GUIDANCE AND CAPEX



- Target of 8'000 boe/day in 2009 from current concessions in Latin America
  - All infrastructure in place
- Cost target less than USD 7.0 per barrel
  - Current operating cost of USD 7.5 per barrel
- Capex budget of 24 MUSD in Latin America in 2009
  - > 3 wells planned for Peru
  - > 5 wells planned for Colombia
  - Some investments in maintenance, work-over and enhanced oil recovery
  - Investments of 4 MUSD on Altair exploration license
- □ Budgeted capex 2010-12 pending on oil price
  - Minimum maintenance capex of 15 MUSD to maintain production at 9'000 boe/day
  - Additional 25 MUSD capex per year required to increase production further as guided





#### **Y** Norway-based E&P company with focus on Latin-America and West-Africa

- Producing assets in Peru and Colombia P1+P2 reserves 30.6 MMb<sup>1)</sup>
- Discoveries and exploration opportunities in Angola and Ghana

#### Significant production & reserve increase in Peru and Colombia since takeover 4Q 2005

- Strong results from utilizing modern exploration and production technology
- Reserves increased from 16.0 MMb as of 31.12.2005 to 30.6 MMb<sup>1)</sup> as of 31.12.2008
- Production increased by more than 200% since takeover
- Further growth to 9'000 b/d year end 2009
- Operating Cash Flow to fund this growth

#### Significant upside potential from Angola and Ghana

- Four licenses (Cabinda North, Block 5 & 6 in Angola and Tano in Ghana) contain discoveries
- Exploration wells with huge upside potential to be drilled in 2010 in Angola

### Well positioned to further growth

- All professional staff in place; Oslo, Zürich, Bogota & Lima
- Leverage on strong historical presence in West Africa



# **Q&A - Thank you for your attention!**

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**VISIT US!** 

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(FIRST SECURITIES

ORION





**BOARD** MÅRTEN RØD Chairman



GIAN ANGELO PERRUCCI President



Thor Håkstad Director



BERIT KJØLL Director



PATRICIA GUERRA Director

#### M M C

MANAGEMENT NILS N. TRULSVIK Chief Executive Officer



RENÉ GRAF Chief Technical Officer



WILHELM MATHESON Chief Financial Officer



TOM WOLDEN Chief Operating Officer



MAURICIO DE LA MORA General Manager Colombia



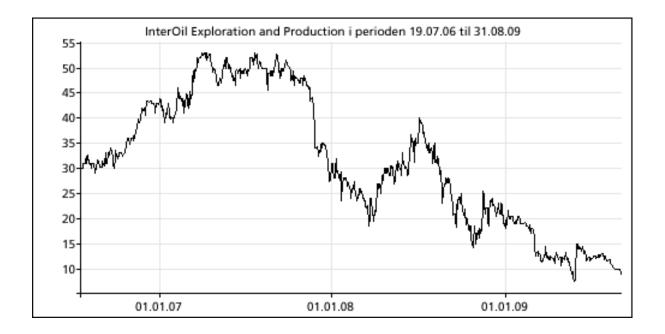
PEDRO TIMANA General Manager Peru



Shares	Own. Ship	Shareholder	Acc. type	Citizen	Insider
5 635 000	25,8 %	EKSPORTCONSULT AS		NOR	Mårten Rød
4 460 000	20,4 %	RAKILA PROPERTIES LI		СҮР	G. A. Perrucci
1 444 100	6,6 %	JPMORGAN CLEARING CO A/C CLEARING ACCOUNT	NOM	USA	
1 198 654	5,5 %	CHEYNE GLOBAL CATALY		СҮМ	
885 414	4,1 %	EUROCLEAR BANK S.A./ 25% CLIENTS	NOM	BEL	
775 000	3,5 %	PERRUCCI GIAN ANGELO		ITA	G. A. Perrucci
499 980	2,3 %	TCW GLOBAL PROJECT F ATT: ENERGY AND INFR		USA	
488 400	2,2 %	AWECO INVEST AS		NOR	
455 000	2,1 %	NORDEA BANK SWEDEN A	NOM	SWE	
450 000	2,1 %	FORCE CAPITAL PARTNE		NOR	Nils Trulsvik
389 750	1,8 %	LAGOSTENA RAIMONDO		ITA	
354 600	1,6 %	AWILCO INVEST AS		NOR	
293 600	1,3 %	CITIBANK, N.A. (LOND FULL TAX RATE DEPOT	NOM	GBR	
287 500	1,3 %	WIGGEN CONSULT AS		NOR	
274 500	1,3 %	AWILHELMSEN CAPITAL OMLØP		NOR	
255 600	1,2 %	JP MORGAN CLEARING C A/C CUSTOMER SAFE KE	NOM	USA	
249 000	1,1 %	SKEIE TECHNOLOGY AS		NOR	
248 827	1,1 %	AVANZA FØR KUNDERS R	NOM	SWE	
200 000	0,9 %	BANK OF NEW YORK MEL TREATY ACCOUNT UNITE	NOM	GBR	
194 950	0,9 %	SIX SIS AG 25PCT	NOM	CHE	
19 039 875	87,2 %				
21 845 000	100 %				

\*Insider

#### SHARE PERFORMANCE

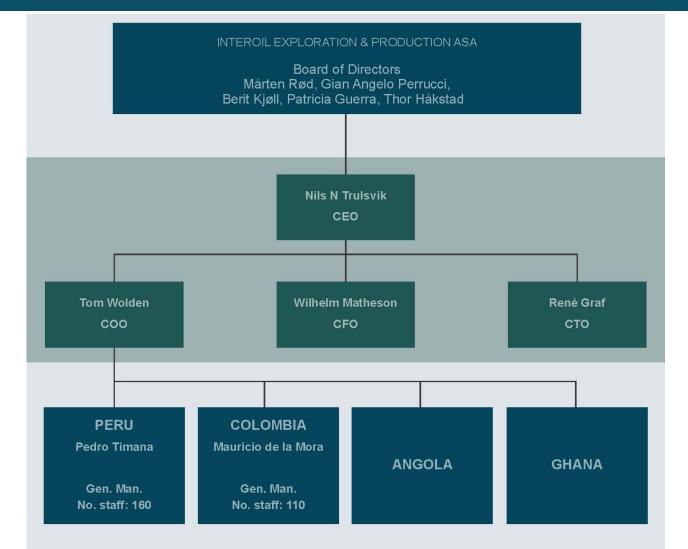




#### SHARE DATA

- •Listing OSE, Ticker IOX
- •Number of Shares 21.8 Mill
- •Share price NOK 10.00
- •52 week high NOK 21.6
- •52 week low NOK 7.5
- Average daily volume 18'000

#### **MANAGEMENT STRUCTURE**

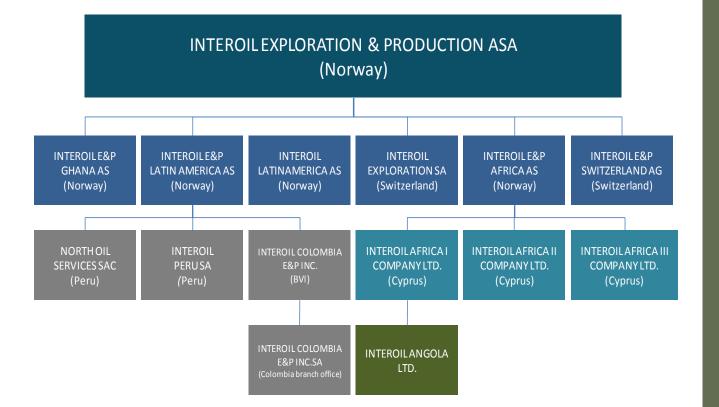




#### PEOPLE

- •Excellent network and experience in board and management
- Proven track record +30 years in South America and West Africa
- •Local management with country managers
- •No expats
- Fast decision making





#### COMPANYS

- Tax optimised holding structure
- •All companies are 100% owned

#### **DEBT OVERVIEW**



5 year senior secured bond loan*115 MUSD**3 month Libor + 4.5%***May 2007-2012security in shares of all subsidiaries3 year senior unsecured bond loan100 MNOK12.5% fixedMarch 2007-2010-5 year senior unsecured bond loan20 MUSD9.0% fixedJuly 2006-20112.7 million warrants attached, giving the right to convert to shares at NOK 46
unsecured bond loan20 MUSD9.0% fixedJuly 2006-20112.7 million warrants attached, giving the right to convert to shares at NOK 46
unsecured bond loan with warrants attached, giving the right to convert to shares at NOK 46
USDm $Original debt amortization profile ****$

- \*
- Current outstanding amount to be repaid as soon as possible Additional interest of 5% yearly to be paid due to default status \*\*
- \*\*\*
- \*\*\*\* NOKm 100 bond @ 6.7x NOK/USD FX rate.